Local Market Update – February 2021

A RESEARCH TOOL PROVIDED BY TRIANGLE MLS





- 14.5%

+ 11.1%

+ 18.6%

Change in **New Listings**

Change in Closed Sales

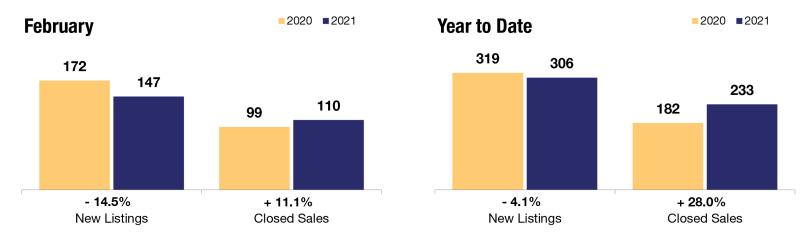
Change in **Median Sales Price**

All MLS

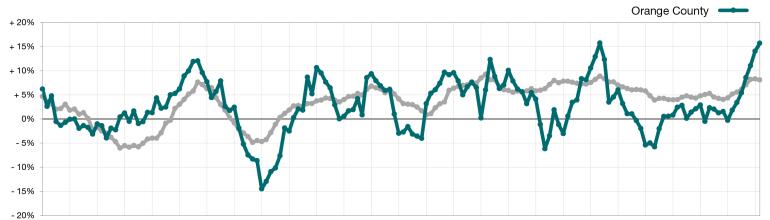
Orange County

		rebruary			rear to Date		
	2020	2021	+/-	2020	2021	+/-	
New Listings	172	147	- 14.5%	319	306	- 4.1%	
Closed Sales	99	110	+ 11.1%	182	233	+ 28.0%	
Median Sales Price*	\$274,000	\$325,000	+ 18.6%	\$287,995	\$330,000	+ 14.6%	
Average Sales Price*	\$309,312	\$418,637	+ 35.3%	\$348,328	\$407,434	+ 17.0%	
Total Dollar Volume (in millions)*	\$30.6	\$46.1	+ 50.4%	\$63.4	\$94.9	+ 49.7%	
Percent of Original List Price Received*	97.1%	99.7%	+ 2.7%	96.4%	98.9%	+ 2.6%	
Percent of List Price Received*	98.4%	100.5%	+ 2.1%	98.1%	100.0%	+ 1.9%	
Days on Market Until Sale**	43	25	- 41.9%	55	27	- 50.9%	
Inventory of Homes for Sale	343	92	- 73.2%				
Months Supply of Inventory	2.2	0.6	- 72.7%				

^{*} Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-20197-20191-20207-20201-2021

[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period